

S • E • C • A — Preview

Das Standard Termsheet der SECA für Business Angels und VCs
Dienstag, 4. November 2008, 16.00 – 19.30 Uhr, Widder Hotel, Zürich

The advantages of "M&A and Private Equity"-databases
Tuesday, November 25, 2008, 5pm – 7pm, Swissôtel Métropol, Geneva

8. Swiss Private Equity & Corporate Finance Kongress
Dienstag, 9. Dezember 2008, 13.30 – 18.15 Uhr, SWX ConventionPoint, Zürich

S • E • C • A — Related Events / Sponsored Events

LPX Summit 2008 – Listed Alternative Asset Classes
Wednesday, October 22, 2008, 8.30am – 1pm, Widder Hotel, Zurich
www.lpx.ch

Swiss Equity fair
Dienstag, 9. Dezember 2008, 9.00 – 14.00 Uhr, SWX ConventionPoint, Zürich
www.swissequityfair.ch

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The Swiss Private Equity & Corporate Finance Association (SECA) is the representative body for Switzerland's private equity, venture capital and corporate finance industries. SECA has the objective to promote private equity and corporate finance activities in Switzerland.

For more information about SECA or SECA related events, please consult www.seca.ch → Events or the weekly eNewsletter.

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Swiss Private Equity & Corporate Finance Association
Schweizerische Vereinigung für Unternehmensfinanzierung

Polish-Swiss Capital Bridge – investment opportunities into the Polish capital markets

Tuesday, October 21, 2008, 4.45pm – 7.15pm, Widder Hotel, Zurich

Over the last decade a dynamic capital market has been created in Warsaw enhancing the economic development. One of the major factors in this process was the rental reform which by means of accumulating the citizens' savings on the stock exchange made it possible to invest in the industry.

The Warsaw Stock Exchange provides a mechanism for financing the development of the Polish economy and creates the opportunity to co-finance innovative companies. NewConnect is intended for dynamic start-up companies which need a capital injection to leverage their innovative potential and so to grow and join the ranks of large, high-value businesses.

The event is open to the public with limited participation.
Please register on www.seca.ch or send us an email to info@seca.ch.

Fee (cash at door)
SECA Members and partners' guests free of charge / Non-Member CHF 120.-

In co-operation with:



Abteilung für Handel und Investitionen
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Investing in Poland at-a-glance:

- Poland's economy is buoyant with the GDP growth pace of 2.5 x the pace of 'old' EU economies (6.5% vs 2.6% in 2007). This difference is expected to be sustained in the medium term.
- The amount of funds that will enter the Polish economy under present EU development programs will exceed EUR 85 billion. The money is directed at improvement of country's infrastructure, quality of human capital and for investment in innovative businesses (9,7 billion EUR).
- The massive inflow of EU funding will be one of the factors behind the continued long-term appreciation of the Polish zloty.
- Opinions of CEOs of largest global companies position Poland as 7th most attractive location of direct investment activity in the world and first in the Central and Eastern Europe.
- Poland's 38 million consumer market is larger than the combined size of the other nine markets of "New Accession" countries, the retail sector is growing at 10 per cent annually, and the population is the youngest in Europe.
- Private equity / venture capital sectors are developing dynamically, annual contributions of new funds exceed EUR 930 mill.
- The Polish government is encouraging further development of the private equity/venture capital sector, and especially supports initiatives directed towards SME development. One example is through the establishment of KFK, an institutional fund-of-fund investment body providing up to 50% funding for the local VC funds operating in Poland.

Poland's unique characteristic - emerging markets high growth with EU low risk profile

Agenda for the Evening Event

- 16:30 Welcome refreshments**
- 17:00 Words of welcome by a representative of SECA followed by**
- Mr Mariusz Sawiński, Counsellor Trade and Investment Promotion Section of Polish Embassy in Berne
- Mr Ulrich Schwendimann, Managing Director of Polish-Swiss Chamber of Commerce
- Mr Ludwik Sobolewski, CEO of Warsaw Stock Exchange
- 17:10 Private equity funds buying out stock-quoted targets on the Warsaw Stock Exchange. Case study of PE and VC investments**
An overview of legal framework, valuations and current opportunities. Presented by Mr Piotr Lyskawa and Mr Marcin Diakonowicz, Deloitte Poland.
- 17:25 Attractiveness of Poland for PE and VC investors – industries and tax planning opportunities**
An overview of growth indicators as well as availability of targets and competition for deals. Prepared by Mr Seweryn Dąbrowski and Mr Szymon Komorowski, Deloitte Poland.
- 17:40 Dual listing in Warsaw and in Frankfurt - bmp AG**
- Mr. Jens Spyрка – Member of the Management Board - bmp Poland
- 17:55 Warsaw Stock Exchange – position in the Central Eastern Europe region**
- Mr Robert Kwiatkowski, Director of Business Development Department Warsaw Stock Exchange
- 18:10 NewConnect – Warsaw Stock Exchange's offer for SMEs**
A strengthening factor in the Warsaw bourse's position in Central and Eastern Europe.
- Mr Emil Stepień, Director of NewConnect Development Department
- 18:25 Innovative Issuers of NewConnect with high growth potential**
- Mr Dariusz Śladowski, ViceCEO of Euroimplant S.A.
- Prof. Jan Lubiński, CEO of Read Gene S.A.
- 18:45 Practical aspects of entering NC by a foreign company**
- Ms. Bogusława Cimoszko-Skowrońska – President of CMS – New Connect Authorized Advisor of Photon Energy, Czech producer of renewable energy
- 18:55 Questions & Answers**
- 19:15 Apéro riche (business cocktail)**